

		<b>Scenario A</b>	<b>Scenario B</b>	<b>Scenario C</b>
	No of Delegates	50	100	150
	£ per unit			
<b>Potential Income</b>				
Delegates	49.00	£ 2,450.00	£ 4,900.00	£ 7,350.00
Attendees sleepover	10.00	£ 500.00	£ 1,000.00	£ 1,500.00
Donations		£ 500.00	£ 500.00	£ 500.00
Sponsorship		£ 20,000.00	£ 20,000.00	£ 20,000.00
<b>Total Income</b>		<b>£ 23,450.00</b>	<b>£ 26,400.00</b>	<b>£ 29,350.00</b>

<b>Fixed Costs Conference</b>				
Delagate Day Rate		£ 1,127.00	£ 2,200.00	£ 3,000.00
Venue (included)				
Refreshments (included)				
Buffet Lunch (included)				
Speakers		£ 1,000.00	£ 1,000.00	£ 1,000.00

<b>Fixed Costs Walk</b>				
Venue		£ 115.00	£ 115.00	£ 115.00
SIA Security		£ 1,300.00	£ 1,300.00	£ 1,300.00
Gazebos		£ 350.00	£ 350.00	£ 350.00
Trestle Tables (6ft)		£ 180.00	£ 180.00	£ 180.00
Refreshments		£ 500.00	£ 500.00	£ 500.00
Traffic Marshalls		£ 660.00	£ 660.00	£ 660.00
Stage Hire (42m2)		£ 1,400.00	£ 1,400.00	£ 1,400.00
P A System		£ 742.00	£ 742.00	£ 742.00
Electrician		£ 325.00	£ 325.00	£ 325.00
Toilet Hire		£ 1,200.00	£ 1,200.00	£ 1,200.00
Entertainment		£ 1,500.00	£ 1,500.00	£ 1,500.00
First Aid		£ 600.00	£ 600.00	£ 600.00
Waste Management		£ 150.00	£ 150.00	£ 150.00

<b>Total Costs</b>	<b>£ 11,149.00</b>	<b>£ 12,222.00</b>	<b>£ 13,022.00</b>
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<b>Surplus/Deficit</b>	£ 12,301.00	£ 14,178.00	£ 16,328.00
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